

Pursuant to the Open Meeting Law, M.G.L. Chapter 30 A, §§ 18-25, written notice posted by the Town Clerk delivered to all members, a meeting of the Feoffees of the Grammar School in the Town of Ipswich Trust was held on Wednesday, July 28, 2021 at 7:00pm

Life Feoffee appointment: Patti Beckwith (2023)

Finance Committee appointments: Mark Evans (2022); **Nathaniel Pulsifer**, School Liaison (2021)

Board of Selectmen appointments: Larry Seidler (2022); Mitch Feldman (2024)

School Committee appointments: Walter Zagrobski Investment Liaison (2023); Richard Fates (2024)*

Terms that expire in August are bolded; * second, consecutive third-year term, no further extensions remaining.

- Call to Order - With a quorum present, Mr. Fates called the meeting to order at 7:03pm
Feoffees present: R. Fates, Chair; M. Evans; N. Pulsifer; P. Beckwith, Clerk; W. Zagrobski; L. Seidler, Treasurer; M. Feldman
Also present; David Scudder, Mike Kellogg and Thad Davis, all of Aureus

- **Citizen Queries - There was no public comment.**

- Treasurer's Report - (06/30/2021)

Mr. Seidler observed that the Treasurer's Quarterly Reports mirror the Aureus Quarterly Reports. Only the Treasurer's Reports are posted on the Feoffee page on the Town's website. Mr. Seidler highlighted the June report. Of interest, he noted that added this quarter's checking account activity. Mr. Seidler made clear that the funds returned from the School are not counted in the 12 quarter average in the distribution calculation. Mr. Zagrobski will be confirming the distribution amount on the appointed dates. Mr. Seidler made some suggestions for amounts held in our checking and money market accounts. The Feoffees voted to maintain a maximum of \$100,000 across both accounts and hoped that soon the money market account might start paying a more favorable interest rate.

The Feoffees voted unanimously to approve the Treasurer Report of June 30, 2021.

- Aureus Report - presentation

Present for Aureus Management: David Scudder, Co-Founder of Aureus; Thad Davis, President, Co-portfolio Manager of the Equity Portfolio; Michael Kellogg, Chief Operating Officer

- Market Review: Mr. Scudder explained that "inflation is back in vogue" and is caused by a snap back in demand due to Covid-19. He anticipates that the 5% current inflation should ease back down to 2-3%. He expects corporate profits in 2021 to be upwards of the profits in 2019, pre Covid-19 and therefore continues to prefer equities over fixed income.
- Summary of Performance Assets Allocation: Mr. Kellogg referenced the Year to Date (2021) Summary and gave an overview of the report, and spoke in detail on specific accounts. He pointed out that the trust in 2013 was valued at approximately \$21 million and is now at \$42.4 million. He briefly discussed Aureus's "pragmatic" ESG philosophy and that they use a proprietary screening process.
- Equity Market / Equity Portfolio - Thad Davis addressed the equity market report and commented that the equity portfolio is a concentrated portfolio of quality growth equities overweighted to the US.

Aureus fielded questions from the Feoffees.

Aureus left the meeting at 7:45pm.

- Approval of minutes - The meeting minutes of April 28,2021 were unanimously approved. Larry Seidler left the meeting.

Other business

- ESG Investing

Mr. Evans suggested that the Feoffee ESG policy be included in the Investment Policy Statement. The first step is to ask Aureus to provide our committee with the methodology used by the S & P and Aureus to determine levels of adherence.

- Reserve Account

Mr. Seidler will collaborate with the Immediate Past Chair, Ellen Rose, to determine the initial balance of the trust and establish the amount that will be the Reserve Account per the terms of the distribution policy.

- School Grants

Mr. Pulsifer brought the committee up to date on the School Grants process. He is following their progress for his own interest. While the Feoffees provide the funds for the grants, we have no role in deciding how the funds are spent.

- Next meetings: Thursday, October 28, 2021 and Wednesday, January 26, 2021

There being no other New or Old Business the Feoffees voted unanimously to adjourn at 8:35pm.

Respectfully Submitted By
Patricia B. Beckwith, Clerk
8.2.2021